



Acquisition Directorate



DOING BUSINESS WITH THE COAST GUARD

RESOURCES

Federal Government Contracting Opportunities:

<https://SAM.gov/>

Acquisition Planning Forecast System:

<https://apfs-cloud.dhs.gov/>

Coast Guard Small Business Assistance:

<https://www.dcms.uscg.mil/Our-Organization/Assistant-Commandant-for-Acquisitions-CG-9/-Small-Business/>

The Coast Guard Acquisition Directorate manages a multibillion-dollar recapitalization investment portfolio of acquisition programs across three major product lines: surface; aviation; and command, control, communications, computers, cyber and intelligence (C5I) systems. These programs are supported by six procurement/contracting centers:

- Acquisition Directorate Office of Contract Operations
- Aviation Logistics Center
- Office of C5I Contracting and Procurement
- Surface Forces Logistics Center
- Operational Logistics Command Procurement and Contracting Division
- Shore Infrastructure Logistics Center – Construction

Acquiring new assets and upgrading legacy platforms, mission systems and facilities are fundamental aspects of recapitalization, which helps achieve sustainable readiness by replacing obsolete and costly-to-maintain assets. These investments deliver cutters, boats, aircraft and C5I systems that meet specified cost, schedule and performance requirements.

TOP FIVE PRODUCTS OR SERVICES PROCURED IN FISCAL YEAR 2024

(BY DOLLARS OBLIGATED BY NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM CODES)



1 Manufacturing
\$1.3B



2 Professional services
\$774M



3 Construction
\$351M



4 Admin support, waste management, remediation services
\$213M



5 Transportation
\$163M

(OVER)

INDUSTRY OUTREACH

The Coast Guard acquisition community continues to foster competition through early industry engagement. The Coast Guard's procurement centers as well as the Department of Homeland Security (DHS) typically hold annual industry day events to discuss acquisition opportunities and share perspectives from key decision-makers. The Coast Guard also conducts market research, invites industry to participate in one-on-one meetings and holds industry day events for specific acquisition programs.

The Coast Guard's small business program participates in DHS's monthly small business vendor outreach sessions. These events provide an opportunity for small businesses to meet one-on-one with representatives from the Coast Guard as well as other DHS components. Meetings can be scheduled online at <https://www.dhs.gov/osdbu/small-business-vendor-outreach-sessions>.

Additionally, in response to the Office of Federal Procurement Policy's initiative to improve communication with industry during the acquisition process, the Coast Guard has small business and industry engagement liaisons who can be reached at openforbusiness@uscg.mil.

SMALL BUSINESS PROGRAM CONTACTS

Director of Small Business and Industry Engagement Programs
Maria L. Kersey-Robinson
openforbusiness@uscg.mil

Small Business Specialist
Nettie Straub
nettie.k.straub@uscg.mil

Small Business Specialist
Jennifer Souza-Madura
jennifer.b.souza-madura@uscg.mil

Industry Engagement Specialist
Micheline Rangel
micheline.c.rangel@uscg.mil

Industry Engagement Specialist
Stephanie France
stephanie.france@uscg.mil

Office of Contract Operations
Sharita Leathers
sharita.l.leathers@uscg.mil

Aviation Logistics Center
Deb Plymel
debora.j.plymel@uscg.mil

Operational Logistics Command Procurement and Contracting Division
Mei Chan
mei.s.chan@uscg.mil

Surface Forces Logistics Center
Tammy Forwood
tammy.j.forwood@uscg.mil

Orelia Parker
orelia.n.parker@uscg.mil

Shore Infrastructure Logistics Center – Construction
Mark W. Snell
mark.w.snell@uscg.mil

C5I Service Center

Division I: Alexandria, VA
Tanika Posey
tanika.posey@uscg.mil

Division II: Kearneysville, WV
Vacant

Division III: Portsmouth, VA
Rick Petersen
rick.d.petersen@uscg.mil

For updates related to Doing Business, visit the program's website: <https://www.dcms.uscg.mil/Our-Organization/Assistant-Commandant-for-Acquisitions-CG-9/Doing-Business/>

